

ALIONA ROTARU



MORE ABOUT ME

Entrepreneurship focused. Worked in service, logistics, acquisitions, import. Made researches and negotiated best prices vs quality. I have co-founded a small company with two products: first is a coworking space, second an activists, vegetarian, wine and craft beer bar. Also, as a part time job i am responsible for communication with SMEs in Moldova, in a anti corruption project, at a local NGO, CPR Moldova.

CORE COMPETENCIES

- Persistence
- Creativity
- Love challenges
- Can develop a product from scratch

CONTACT INFORMATION

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CAREER HISTORY

Small Business Co-Founder and Administrator

Silicon Village SRL - C51 Bar & 13A Coworking (2018 - Present)

- Ensures the proper functioning of the company, according to the local law
- Ensures compliance of the entrepreneurial activity with the norms established by law
- Solves crisis and risk situations

Project Assistant / Communication with SMEs

Centrul de Politici și Reforme Structurale din Moldova AO (2019 - Present)

- Organizes meetings with SMEs representatives in regions of RM
- The project aims to identify main SMEs problems and propose law adjustments
- Works on a strategic litigation on a common SMEs problem
- Develops a community of honest anti corruption businesses in RM - zonazero.md

Coworking Space Business Developer

Armenească 13A Coworking (2017 - 2018)

- Creates from a renovated office building a coworking space that sells work spots to small teams and freelancers
- Develops and engages the community around the new brand by organizing sistematic events

Purchase and Logistics Manager

Bemol Retail SRL (2015 - 2017)

- Buys petrol products, supplies minimum stocks at the best price
- Buys construction materials, special tanks and utilities from different brands around the world for the construction of the new petrol stations and coffee shops: Renasterii, Sadoveanu, Stauceni, Orhei
- Organizes logistics and import procedures
- Negotiates the best prices for the best quality

ACADEMIC BACKGROUND

School of Business Communications, Moldova

Managing the company's finances, 2019

**Academy of Economic Studies from Moldova
(last year of studies)**

Accounting, 2020

INTERESTS AND HOBBIES

- Running, Longest distance - 42KM in 6 hours
- Cycling, Longest distance - 800KM in 5 days
- Interested in learning German language
- Interested in founding and developing Startups